SUBSTITUTE NO. 1 TO ORDINANCE NO. 21-019

AN ORDINANCE ADOPTING THE ANNUAL OPERATING BUDGET FOR THE FISCAL YEAR BEGINNING ON JULY 1, 2021 AND ENDING ON JUNE 30, 2022

Rev. 1 #0041

Sponsor:

Council Member Johnson **WHEREAS**, the Mayor on March 18, 2021, having submitted to the Council, his message, as prescribed in Wilmington City Charter Section 4-101 for Fiscal Year 2022, the Council deems it necessary and proper to adopt the Annual Operating Budget Ordinance for Fiscal Year 2022, as set forth herein, pursuant to Wilmington City Charter Section 2-300.

NOW, THEREFORE, THE COUNCIL OF THE CITY OF WILMINGTON HEREBY ORDAINS:

SECTION 1. The following financial program is hereby adopted for Fiscal Year 2022, and appropriations are hereby made from the various operating and special funds to the Council, the Mayor, and all offices, departments, boards, and commissions, as indicated in the following sections.

SECTION 2. Appropriations in the sum of \$187,275,391 are hereby made from a general fund, as follows:

TO THE MAYOR:			
	<u>City</u>	<u>Special</u>	<u>Total</u>
Personal Services	\$3,886,335	\$75,551	\$3,961,886
Materials, Supplies, and Equipment	2,052,377	0	2,052,377
Special Purpose	0	0	0
Debt Service	1,196,088	0	1,196,088
Total	\$7,134,800	\$75,551	\$7,210,351

TO THE DIRECTOR OF THE OFFICE OF MANAGEMENT AND BUDGET -			
CONTINGENCIES:			
	<u>City</u>	<u>Special</u>	<u>Total</u>
Contingent Reserves	\$500,000	\$0	\$500,000
Total	\$500,000	\$0	\$500,000

The Director of the Office of Management and Budget is authorized to transfer to each office, department, board, or commission such portions of the Contingent Reserves that will be sufficient to pay for unanticipated budgetary expenses.

TO THE DIRECTOR OF THE OFFICE OF MANAGEMENT AND BUDGET -				
SNOW AND WEATHER EMERGENCIE	S:			
	<u>City</u>	<u>Special</u>	<u>Total</u>	
Snow and Weather Emergencies	\$172,000	\$0	\$172,000	
Total	\$172,000	\$0	\$172,000	

The Director of the Office of Management and Budget is authorized to transfer to each office, department, board, or commission such portions of the foregoing sum that, taken with amounts otherwise available to each such office, department, board, or commission, will be sufficient to pay for the contractual cost, overtime cost, materials, supplies, and equipment cost of emergency snow removal and weather emergencies.

TO THE PLANNING DEPARTMENT:			
	<u>City</u>	<u>Special</u>	<u>Total</u>
Personal Services	\$1,042,847	\$39,569	\$1,082,416
Materials, Supplies, and Equipment	160,875	0	160,875
Special Purpose	0	0	0
Debt Service	241,778	0	241,778
Total	\$1,445,500	\$39,569	\$1,485,069

TO THE CITY COUNCIL:			
	<u>City</u>	<u>Special</u>	<u>Total</u>
Personal Services	\$1,378,348	\$683,020	\$2,061,368
Materials, Supplies, and Equipment	441,089	166,932	608,021
Special Purpose	8,000	0	8,000
Debt Service	0	33,234	33,234
Total	\$1,827,437	\$883,186	\$2,710,623

TO THE CITY TREASURER:			
	<u>City</u>	<u>Special</u>	<u>Total</u>
Personal Services	\$343,417	\$461,892	\$805,309
Materials, Supplies, and Equipment	106,093	5,311,394	5,417,487
Total	\$449,510	\$5,773,286	\$6,222,796

TO THE AUDITING DEPARTMENT:			
	<u>City</u>	<u>Special</u>	<u>Total</u>
Personal Services	\$644,715	\$0	\$644,715
Materials, Supplies, and Equipment	204,421	0	204,421
Total	\$849,136	\$0	\$849,136

TO THE LAW DEPARTMENT:			
	<u>City</u>	<u>Special</u>	<u>Total</u>
Personal Services	\$2,085,217	\$0	\$2,085,217
Materials, Supplies, and Equipment	451,056	0	\$451,056
Total	\$2,536,273	\$0	\$2,536,273

TO THE FINANCE DEPARTMENT:			
	<u>City</u>	<u>Special</u>	<u>Total</u>
Personal Services	\$5,320,917	\$0	\$5,320,917
Materials, Supplies, and Equipment	5,024,009	0	5,024,009
Program and Activities	0	0	0
Debt Service	64,994	0	64,994
Total	\$10,409,920	\$0	\$10,409,920

TO THE DEPARTMENT OF COMMERC	E		
	<u>City</u>	<u>Special</u>	<u>Total</u>
Debt Service	\$154,941	\$0	\$154,941
Total	\$154,941	\$0	\$154,941

TO THE HUMAN RESOURCES DEPARTMENT			
	<u>City</u>	Special	<u>Total</u>
Personal Services	\$1,819,045	\$0	\$1,819,045
Materials, Supplies, and Equipment	449,076	0	449,076
Debt Service	33,624	0	33,624
Total	\$2,301,745	\$0	\$2,301,745

TO THE DEPARTMENT OF LICENSES AND INSPECTIONS (L&I):			
	<u>City</u>	<u>Special</u>	<u>Total</u>
Personal Services	\$4,300,967	\$0	\$4,300,967
Materials, Supplies, and Equipment	1,113,332	0	1,113,332
Debt Service	1,559	0	1,559
Programs and Activities	0	0	0
Total	\$5,415,858	\$0	\$5,415,858

TO THE DEPARTMENT OF L&I FOR ANIMAL CONTROL:			
	<u>City</u>	<u>Special</u>	<u>Total</u>
Special Purpose	\$262,795	\$0	\$262,795
Total	\$262,795	\$0	\$262,795
DEPARTMENT OF L&I TOTAL	\$5,678,653	\$0	\$5,678,653

TO THE DEPARTMENT OF PARKS AND RECREATION:			
	City	Special	<u>Total</u>
Personal Services	\$4,600,227	\$624,859	\$5,225,086
Materials, Supplies, and Equipment	2,435,856	827,848	3,263,704
Debt Service	2,449,781	0	2,449,781
Programs and Activities	0	0	0
Total	\$9,485,864	\$1,452,707	\$10,938,571

TO THE FIRE DEPARTMENT:			
	City	<u>Special</u>	<u>Total</u>
Personal Services	\$22,777,746	\$0	\$22,777,746
Materials, Supplies, and Equipment	2,672,493	201,369	2,873,862
Debt Service	1,377,254	0	1,377,254
Programs and Activities	0	0	0
Total	\$26,827,493	\$201,369	\$27,028,862
TO THE POLICE DEPARTMENT:			
	City	<u>Special</u>	<u>Total</u>
Personal Services	\$52,165,302	\$1,151,842	\$53,317,144
Materials, Supplies, and Equipment	8,502,746	0	8,502,746
Debt Service	200,380	0	200,380
Programs and Activities	0	0	0
Total	\$60,868,428	\$1,151,842	\$62,020,270
TO THE DEPARTMENT OF PUBLIC V	VORKS:		
	City	Special	Total
Personal Services	\$9,756,766	\$0	\$9,756,766
Materials, Supplies, and Equipment	11,811,334	1,222,660	13,033,994
Debt Service	5,903,614	0	5,903,614
Programs and Activities	0	0	0
Total	\$27,471,714	\$1,222,660	\$28,694,374
TO THE DEPARTMENT OF PUBLIC V	VORKS-		
THE BOARD OF EXAMINING ENGINE			
THE BOARD OF EXAMINATO ENORE	City	Special	Total
	<u> Uniy</u>	<u>-poolal</u>	<u>ı otar</u>

\$0

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\$0

Personal Services

Total

Materials, Supplies, and Equipment

TO THE DEPARTMENT OF REAL ESTATE AND HOUSING:			
	<u>City</u>	<u>Special</u>	<u>Total</u>
Personal Services	\$307,522	\$833,189	\$1,140,711
Materials, Supplies, and Equipment	1,849,158	136,205	1,985,363
Debt Service	3,767,926	0	3,767,926
Programs and Activities	0	2,803,426	2,803,426
Pass-Through	0	0	0
Total	\$5,924,606	\$3,772,820	\$9,697,426

TO THE DEPARTMENT OF INFORMATION TECHNOLOGIES

	<u>City</u>	<u>Special</u>	<u>Total</u>
Personal Services	\$2,188,274	\$0	\$2,188,274
Materials, Supplies, and Equipment	6,361,559	0	6,361,559
Debt Service	114,548	0	114,548
Programs and Activities	0	0	0_
Total	\$8,664,381	\$0	\$8,664,381

SECTION 3. The Director of Finance is authorized upon transfer of any function from one office, department, board, or commission to another office, department, board, or commission to transfer to the successor office, department, board, or commission those portions that pertain to the function transferred.

SECTION 4. Whenever, pursuant to the provisions of Section 8-401 of the Charter, employees of any office, department, board, or commission are used by another office, department, board, or commission, the compensation of such employees for the period of such use may, at the discretion of the Director of Finance, be charged against the applicable appropriations to the using office, department, board, or commission.

SECTION 5. Appropriations in the sum of \$79,567,575 are made from the Water/Sewer Fund as follows:

TO THE DEPARTMENT OF FINANCE - WATER/SEWER BILLING:			
	<u>City</u>	Special	<u>Total</u>
Personal Services	\$2,561,486	\$0	\$2,561,486
Materials, Supplies, and Equipment	4,324,925	0	4,324,925
Debt Service	51,623	0	51,623
Total	\$6,938,034	\$0	\$6,938,034

TO THE AUDITING DEPARTMENT:			
	<u>City</u>	<u>Special</u>	<u>Total</u>
Materials, Supplies, and Equipment	\$83,678	\$0	\$83,678
Total	\$83,678	\$0	\$83,678

TO THE DEPARTMENT OF PUBLIC W	VORKS:		
	<u>City</u>	<u>Special</u>	<u>Total</u>
Personal Services	\$9,424,848	\$0	\$9,424,848
Materials, Supplies, and Equipment	56,821,539	0	56,821,539
Debt Service	6,299,476	0	6,299,476
Total	\$72,545,863	\$0	\$72,545,863

SECTION 6. Appropriations in the sum of \$37,925,785 are made from the Intragovernmental Service Fund as follows:

TO THE DEPARTMENT OF PUBLIC W	ORKS:		
	<u>City</u>	Special	<u>Total</u>
Personal Services	\$0	\$0	\$0
Materials, Supplies, and Equipment	8,151,550	0	8,151,550
Debt Service	118,207	0	118,207
Total	\$8,269,757	\$0	\$8,269,757

TO THE HUMAN RESOURCES DEPARTMENT:			
	<u>City</u>	<u>Special</u>	<u>Total</u>
Personal Services	\$1,130,070	\$0	\$1,130,070
Materials, Supplies, and Equipment	5,079,983	0	5,079,983
Special Purpose	23,445,975	0	23,445,975
Total	\$29,656,028	\$0	\$29,656,028

The personal services, materials, supplies, and equipment provided for herein shall be allocated among and paid for by the departments receiving intragovernmental services. The Director of Finance is hereby authorized to transfer funds from the accounts of departments using such intragovernmental services and to adjust upwards the appropriations contained herein for intragovernmental services so long as appropriated funds are available to pay for such services. The appropriations made herein shall be wholly payable from the appropriations for materials, supplies, and equipment made to departments receiving intragovernmental services and the limitations of Wilmington Charter Section 2-300(6) shall not apply.

Appropriations to the Human Resources Department include ongoing funding of the Risk Management Program, pursuant to the provisions of Wilmington City Code, Chapter 2, Article VI, Division 8.

SECTION 7. Appropriations in the sum of \$14,572,990, not subject to the limitations of Wilmington Charter Section 2-300(6), are included in the appropriations of Sections 2, 5, and 6, under the heading "Special". These appropriations of special funds are made contingent upon the receipt of funds and shall be utilized in the manner prescribed by the statutes, ordinances, regulations, resolutions, and/or grants from which they derive. In the event new funds are received or funds are received in greater or lesser amounts than appropriated above, spending shall be adjusted upward or downward in accordance with the funds available. In no event shall spending of the special funds herein provided for exceed the amounts actually received or otherwise made available.

SECTION 8. Except as otherwise provided by this Substitute Ordinance, special funds, heretofore established pursuant to any ordinances, statutes, resolutions, and/or grants shall continue to be utilized in Fiscal Year 2022 for the purpose and in the manner prescribed

by such ordinances, statutes, resolutions, and/or grants to the extent that they are consistent with the provisions of the Wilmington Home Rule Charter.

When, under the Charter, an appropriation is a prerequisite to the payment of money from such special funds, this section shall be construed as an appropriation of the full proceeds of such funds for the purposes heretofore authorized by such ordinances, statutes, resolutions and/or grants.

SECTION 9. The amounts herein appropriated for materials, supplies, and equipment shall be deemed to be available for encumbrance upon the effective date of this Substitute Ordinance, to the extent necessary to facilitate the operations of the various offices, departments, boards, and commissions for Fiscal Year 2022, provided that no services shall be rendered prior to July 1, 2021, and no materials, supplies, and equipment acquired shall be used in Fiscal Year 2021, except to the extent required to prepare for Fiscal Year 2022 operations.

SECTION 10. A. Position Allocation. Attachment "A" hereto sets forth the positions authorized to be filled between July 1, 2021 and June 30, 2022. Pursuant to Section 40-36 of the City Code, any previously existing classifications and allocation of classifications are hereby abolished. Hereinafter, no additional positions shall be created or allocated without review and approval by the Administrative Board and designation by ordinance of the City Council, except that nothing in this Substitute Ordinance shall preclude the hiring and payment of employees filling positions where monies other than those appropriated by this Substitute Ordinance are available. Notwithstanding the foregoing, the Director of Human Resources shall have the authority to amend the Fire Department positions on Attachment "A" for Fiscal Year 2022, subject to the review and approval of the Administrative Board, without any further

action of City Council.

B. Executive and Managerial Salary Program and Salary Review Matrix. Attachment

"B" hereto sets forth for Fiscal Year 2022 the positions that are in the executive and

management salary program, the salary review matrix, and the declared maximum salary rates

for Department Heads, pursuant to the provisions of Wilmington City Code, Chapter 40,

Article II, Division 3, as amended by Substitute No. 1 to Ordinance No. 04-010.

C. Non-Union Employee Salaries. Attachment "C" hereto sets forth the Non-Union

Salaries and the Grades and Steps for the same for Fiscal Year 2022.

SECTION 11. All unencumbered balances on hand as of July 1, 2022, held by any

office, department, board, or commission named in Sections 2, 5, and 6 of this Substitute

Ordinance, shall revert to the City of Wilmington Current Account.

SECTION 12. In order to balance the Fiscal Year 2022 General Fund Operating

Budget, the use of up to \$6.2 million from the Tax Stabilization Reserve portion of General

Fund Balance is hereby authorized for Fiscal Year 2022.

SECTION 13. Effective Date. This Substitute Ordinance shall be deemed effective

as of its date of passage by City Council and approval by the Mayor.

First Reading......March 18, 2021 Second Reading......March 18, 2021

Third Reading.....

Passed by City Council,

President of City Council

ATTEST:City Clerk	
Approved this day of	, 2021.
 Mayor	

SYNOPSIS: This Substitute Ordinance enacts the annual Operating Budget for Fiscal Year 2022.

W0114320

ATTACHMENT A

Fiscal Year 2022 DEPARTMENTAL POSITION ALLOCATION LIST

Fund: General

Department: Mayor's Office

	Revenues		enues	
Job Title	No.	Grade	<u>City</u>	Special
Mayon	1.00	E4	1.00	0.00
Mayor Mayordo Chief of Stoff	1.00 1.00	Ext E 11	1.00 1.00	0.00
Mayor's Chief of Staff				
Deputy Chief of Staff for Policy and Communications	1.00	E 10	1.00	0.00
Deputy Chief of Staff of Operations	1.00	E 10 E 10	1.00	0.00
Neighborhood Development Director	1.00	E 10 E 09	1.00 1.00	0.00
Director of Economic Development	1.00	- **		0.00
Deputy Director of Economic Development	1.00	E 07	1.00	0.00
Emergency Management Director	1.00	E 07	0.50	0.50
Special Assistant to the Mayor	1.00	E 07	1.00	0.00
Director of Cultural Affairs	1.00	E 06	1.00	0.00
Best Practices/Innovation Specialist	1.00	E 05	1.00	0.00
Director of Constituent Services	1.00	E 05	1.00	0.00
Arts & Cultural Outreach Specialist	1.00	E 04	1.00	0.00
Digital and Social Media Manager	1.00	E 04	1.00	0.00
Economic Development Project Manager I	1.00	E 04	1.00	0.00
Office Manager/Administrative Assistant	1.00	E 04	1.00	0.00
Marketing and Special Projects Coordinator	1.00	E 04	1.00	0.00
Special Assistant	1.00	E 04	1.00	0.00
Special Assistant for Community Engagement	1.00	E 04	1.00	0.00
Communications Specialist	1.00	E 03	1.00	0.00
Community Referral Specialist	1.00	E 03	1.00	0.00
Administrative Assistant II	1.00	E 02	1.00	0.00
Constituent Services Officer	2.00	E 02	2.00	0.00
Mayor's Office Receptionist	1.00	E 01	1.00	0.00
Budget Director	1.00	M 08	1.00	0.00
Assistant Budget Director	1.00	M 06	1.00	0.00
Small and Minority Business Development Manager	1.00	M 05	1.00	0.00
Fiscal & Operations Analyst	3.00	S	3.00	0.00
Civil Appeals Administrator	1.00	N	1.00	0.00
Constituent Services Project Specialist	1.00	N	1.00	0.00
Constituent Services Representative	1.00	G	1.00	0.00
DEPARTMENT TOTAL	34.00		33.50	0.50

Department: Information Technologies

			Rev	Revenues		
Job Title	No.	Grade	<u>City</u>	Special		
	1.00	14.07	1.00	0.00		
Director of Information Technologies	1.00	M 07	1.00	0.00		
Application Support Specialist II	2.00	T	2.00	0.00		
Senior Information Desktop Engineer	1.00	S	1.00	0.00		
Mapping & Graphics Manager	1.00	S	1.00	0.00		
Information Systems Administrator	1.00	S	1.00	0.00		
Network Technician	1.00	R	1.00	0.00		
Information Help Desk Coordinator	1.00	Q	1.00	0.00		
Information Desktop Engineer	1.00	P	1.00	0.00		
Information Help Desk Engineer	3.00	P	3.00	0.00		
Application Support Specialist I	1.00	P	1.00	0.00		
Telephony Analyst	1.00	O	1.00	0.00		
Webmaster	1.00	O	1.00	0.00		
Information Analyst I	1.00	N	1.00	0.00		
IT Office Coordinator	1.00	M	1.00	0.00		
Mapping Technician II	1.00	L	1.00	0.00		
Communications Assistant	1.00	G	1.00	0.00		
Document Management Technician	1.00	G	1.00	0.00		
IT Support Services Technician	1.00	D	1.00	0.00		
DEPARTMENT TOTAL	21.00	•	21.00	0.00		

Fund: General Department: Planning Fiscal Year 2022

			Revenues		
Job Title	No.	<u>Grade</u>	<u>City</u>	Special	
Director of Planning and Development	1.00	E 08	1.00	0.00	
Planning Manager	1.00	M 07	1.00	0.00	
Planning Grants Coordinator	1.00	M 05	1.00	0.00	
Senior Planner Design & Review	1.00	T	1.00	0.00	
Senior Planner III	1.00	S	1.00	0.00	
Senior Planner II	1.00	R	1.00	0.00	
Planner II	2.00	Q	1.55	0.45	
Planner I	1.00	N	1.00	0.00	
DEPARTMENT TOTAL	9.00		8.55	0.45	

Department: City Council

			Rev	Revenues		
Job Title	<u>No.</u>	<u>Grade</u>	<u>City</u>	Special		
President of City Council	1.00	Ext	1.00	0.00		
Finance Chairman	1.00	Ext	1.00	0.00		
President Pro Tempore	1.00	Ext	1.00	0.00		
Council Members	10.00	Ext	10.00	0.00		
Chief of Staff	1.00	Ext	0.75	0.25		
Senior Legislative Advisor & Chief Financial Officer	1.00	Ext	0.75	0.25		
City Clerk	1.00	Ext	1.00	0.00		
Deputy Station Manager	1.00	Ext	0.00	1.00		
Digital & Media Content Coordinator	1.00	Ext	0.00	1.00		
Executive Administrative Assistant	1.00	Ext	1.00	0.00		
Legislative Administrative Assistant	1.00	Ext	0.50	0.50		
Legislative Administrative Assistant/Deputy City Clerk	1.00	Ext	1.00	0.00		
Legislative & Public Affairs Director	1.00	Ext	1.00	0.00		
Producer	1.00	Ext	0.00	1.00		
Senior Producer/On-Air Talent	1.00	Ext	0.00	1.00		
Senior Producer	1.00	Ext	0.00	1.00		
Station Manager-WITN	1.00	Ext	0.00	1.00		
DEPARTMENT TOTAL	26.00		19.00	7.00		

Department: City Treasurer

			Revenues		
Job Title	<u>No.</u>	<u>Grade</u>	<u>City</u>	Special	
C'to Transcore	1.00	E4	0.50	0.50	
City Treasurer	1.00	Ext	0.50	0.50	
Deputy Treasurer	1.00	Ext	0.50	0.50	
Administrative Assistant to the City Treasurer	1.00	Ext	0.50	0.50	
Pension Manager	1.00	Ext	0.00	1.00	
Debt Manager/System Coordinator	1.00	Ext	0.50	0.50	
Senior Treasury Analyst	2.00	Q	1.00	1.00	
DEPARTMENT TOTAL	7.00		3.00	4.00	

Department: City Auditor

			Rev	enues
<u>Job Title</u>	<u>No.</u>	Grade	<u>City</u>	Special
City Auditor	1.00	E 08	1.00	0.00
Auditing Manager	1.00	M 06	1.00	0.00
Senior Auditor	3.00	S	3.00	0.00
DEPARTMENT TOTAL	5.00		5.00	0.00

Fund: General Department: Law Fiscal Year 2022

			Revenues		
Job Title	No.	Grade	<u>City</u>	Special	
City Solicitor	1.00	E 10	1.00	0.00	
Deputy City Solicitor	1.00	E 09	1.00	0.00	
Senior Assistant City Solicitor	3.00	E 08	3.00	0.00	
Assistant City Solicitor	5.00	E 07	5.00	0.00	
Legal Office Administrator	1.00	M 04	1.00	0.00	
Litigation Assistant	1.00	P	1.00	0.00	
Real Estate Legal Coordinator	1.00	P	1.00	0.00	
Legal Assistant II	1.00	O	1.00	0.00	
Nuisance Property Administrator	1.00	O	1.00	0.00	
Legal Assistant I	2.00	N	2.00	0.00	
DEPARTMENT TOTAL	17.00	•	17.00	0.00	

Fund: General Department: Finance Fiscal Year 2022

		Revenues			Revenues	enues
Job Title	<u>No.</u>	<u>Grade</u>	City	Special		
D. C.F.	0.50	E 10	0.70	0.00		
Director of Finance	0.50	E 10	0.50	0.00		
Deputy Director of Finance	0.60	E 08	0.60	0.00		
Administrative Assistant II	0.75	E 02	0.75	0.00		
Accounting Manager	0.65	M 06	0.65	0.00		
Customer Service Manager	0.50	M 06	0.50	0.00		
Principal Analyst	0.50	M 06	0.50	0.00		
Procurement Manager	1.00	M 06	1.00	0.00		
Revenue Manager	0.35	M 06	0.35	0.00		
Senior Financial Officer	0.80	M 06	0.80	0.00		
Tax Manager	1.00	M 06	1.00	0.00		
Billing Manager	0.20	T	0.20	0.00		
Revenue Supervisor	0.50	T	0.50	0.00		
Tax Supervisor	1.00	T	1.00	0.00		
Delinquent Accounts Supervisor	0.50	S	0.50	0.00		
Grant Accountant	0.75	S	0.75	0.00		
Grant Coordinator	0.75	S	0.75	0.00		
Parking Services Supervisor	1.00	S	1.00	0.00		
Senior Accountant	2.00	S	2.00	0.00		
Assistant Tax Supervisor	1.00	R	1.00	0.00		
Revenue Audit Agent	2.00	R	2.00	0.00		
Sheriff Sale Administrator	0.10	R	0.10	0.00		
Real Estate Coordinator	1.00	Q	1.00	0.00		
Senior Procurement Specialist	1.00	Q	1.00	0.00		
Purchasing Agent II	1.00	P	1.00	0.00		
Customer Service Consultant	0.20	O	0.20	0.00		
Staff Accountant	0.50	O	0.50	0.00		
Accounts Payable Supervisor	0.50	N	0.50	0.00		
Assistant Central Cashiering Supervisor	0.50	N	0.50	0.00		
Assistant Revenue Audit Agent	1.00	M	1.00	0.00		
Senior EIT Agent	2.00	M	2.00	0.00		
Settlement Clerk	0.40	M	0.40	0.00		
Delinquent Accounts Agent	2.00	L	2.00	0.00		
EIT Agent	4.00	L	4.00	0.00		
Purchasing Technician	1.00	J	1.00	0.00		
Senior Parking Regulations Enforcement Officer	1.00	J	1.00	0.00		
Assistant EIT Agent	1.00	I	1.00	0.00		
Customer Service Representative II	3.00	I	3.00	0.00		
Account Entry Clerk	3.50	Н	3.50	0.00		
Administrative Clerk I	3.50	G	3.50	0.00		
Scofflaw Enforcer	2.00	G	2.00	0.00		
Account Clerk III	0.50	F	0.50	0.00		
Parking Regulations Enforcement Officer	12.00	F	12.00	0.00		
DEPARTMENT TOTAL	58.05		58.05	0.00		

Fund: Water and Sewer Department: Finance Fiscal Year 2022

			Rev	enues
Job Title	<u>No.</u>	Grade	City	Special
Director of Finance	0.50	E 10	0.50	0.00
Deputy Director of Finance	0.40	E 08	0.40	0.00
Administrative Assistant II	0.25	E 02	0.25	0.00
Accounting Manager	0.35	M 06	0.35	0.00
Customer Service Manager	0.50	M 06	0.50	0.00
Principal Analyst	0.50	M 06	0.50	0.00
Senior Financial Officer	0.20	M 06	0.20	0.00
Revenue Manager	0.65	M 06	0.65	0.00
Billing Manager	0.80	T	0.80	0.00
Revenue Supervisor	0.50	T	0.50	0.00
Delinquent Accounts Supervisor	0.50	S	0.50	0.00
Grant Accountant	0.25	S	0.25	0.00
Grant Coordinator	0.25	S	0.25	0.00
Senior Accountant	1.00	S	1.00	0.00
Sheriff Sale Administrator	0.90	R	0.90	0.00
Billing Analyst	3.00	Q	3.00	0.00
Customer Service Consultant	2.80	O	2.80	0.00
Staff Accountant	1.50	O	1.50	0.00
Accounts Payable Supervisor	0.50	N	0.50	0.00
Assistant Central Cashiering Supervisor	0.50	N	0.50	0.00
Settlement Clerk	1.60	M	1.60	0.00
Delinquent Accounts Agent	2.00	L	2.00	0.00
Meter Reader Service Coordinator	1.00	K	1.00	0.00
Customer Service Representative II	3.00	I	3.00	0.00
Account Entry Clerk	0.50	Н	0.50	0.00
Administrative Clerk I	0.50	G	0.50	0.00
Account Clerk III	0.50	F	0.50	0.00
Meter Reader	1.00	E	1.00	0.00
DEPARTMENT TOTAL	25.95		25.95	0.00

Department: Human Resources

			Rev	Revenues		
Job Title	No.	<u>Grade</u>	<u>City</u>	Special		
Director of Human Resources	0.55	E 09	0.55	0.00		
Deputy Director of Human Resources	0.55	E 08	0.55	0.00		
Administrative Assistant II	1.00	E 02	1.00	0.00		
Director of Employment Services	1.00	M 07	1.00	0.00		
Director of Classification & Compensation	1.00	M 06	1.00	0.00		
Human Resources Administrator	3.00	M 04	3.00	0.00		
Human Resources Information Systems Administrator	1.00	T	1.00	0.00		
Labor Relations Specialist	1.00	R	1.00	0.00		
Compensation Specialist	1.00	Q	1.00	0.00		
Compliance Specialist	1.00	Q	1.00	0.00		
Human Resources Information and Systems Analyst	1.00	P	1.00	0.00		
HRIS Coordinator	1.00	N	1.00	0.00		
Human Resources Specialist	1.00	N	1.00	0.00		
Retirement Specialist	0.50	N	0.50	0.00		
Human Resources Leave Administrator	1.00	N	1.00	0.00		
Human Resources Office Assistant	1.00	G	1.00	0.00		
DEPARTMENT TOTAL	16.60		16.60	0.00		

Fund: Internal Service

Department: Human Resources

			Revenues		
Job Title	No.	Grade	<u>City</u>	Special	
Director of Human Resources	0.45	E 09	0.45	0.00	
Deputy Director of Human Resources	0.45	E 08	0.45	0.00	
Employee Benefits Manager	1.00	M 06	1.00	0.00	
Occupational Health, Safety & Loss Prevention Programs Manager	1.00	M 05	1.00	0.00	
Occupational Health Nurse	1.00	R	1.00	0.00	
Senior Employee Benefits Administrator	1.00	Q	1.00	0.00	
Claims Supervisor	1.00	P	1.00	0.00	
Employee Benefits Administrator	1.00	P	1.00	0.00	
Risk Management Analyst	1.00	O	1.00	0.00	
Retirement Specialist	0.50	N	0.50	0.00	
Medical Dispensary Coordinator	1.00	K	1.00	0.00	
DEPARTMENT TOTAL	9.40		9.40	0.00	

Department: Licenses and Inspections

			Rev	Revenues		
Job Title	<u>No.</u>	Grade	City	Special		
Commissioner of Licenses and Inspections	1.00	E 09	1.00	0.00		
Deputy Commissioner of Licenses and Inspections	1.00	E 07	1.00	0.00		
Administrative Assistant I	1.00	E 01	1.00	0.00		
Code Enforcement Supervisor	1.00	T	1.00	0.00		
Zoning Manager	1.00	T	1.00	0.00		
Building Code Enforcement Inspector	5.00	Q	5.00	0.00		
Plans Examiner	1.00	Q	1.00	0.00		
Mechanical Code Enforcement Inspector	1.00	Q	1.00	0.00		
Code Enforcement Inspector	18.00	P	18.00	0.00		
Business Compliance Officer	1.00	O	1.00	0.00		
Code Enforcement Administrator	1.00	O	1.00	0.00		
Zoning Enforcement Officer	1.00	N	1.00	0.00		
Administrative Supervisor	1.00	L	1.00	0.00		
Administrative Clerk III	1.00	I	1.00	0.00		
Permits Coordinator	2.00	Н	2.00	0.00		
Administrative Clerk I	4.00	G	4.00	0.00		
Records Clerk	1.00	C	1.00	0.00		
DEPARTMENT TOTAL	42.00		42.00	0.00		

Department: Parks and Recreation

			Revenues		
Job Title	<u>No.</u>	Grade	<u>City</u>	Special	
D' (CD I ID (1.00	E 00	1.00	0.00	
Director of Parks and Recreation	1.00	E 08	1.00	0.00	
Deputy Director of Parks and Recreation	1.00	E 06	1.00	0.00	
Administrative Assistant I	1.00	E 01	1.00	0.00	
Superintendent of Maintenance, Parks & Recreation	1.00	M 05	1.00	0.00	
Superintendent of Recreation	1.00	M 05	1.00	0.00	
Youth & Families Manager	1.00	M 05	1.00	0.00	
Parks Maintenance Supervisor	2.00	M 04	2.00	0.00	
Parks Financial Administrator	1.00	P	1.00	0.00	
Nutrition Program Coordinator	1.00	N	0.60	0.40	
Program and Grants Coordinator	1.00	N	1.00	0.00	
Youth & Families Program Administrator	1.00	N	1.00	0.00	
Activities Coordinator	1.00	M	1.00	0.00	
Physical Activities Coordinator	1.00	M	1.00	0.00	
Recreation Program Coordinator	2.00	M	2.00	0.00	
Equipment and Transportation Assistant	1.00	L	1.00	0.00	
Accounts & Program Support Coordinator	1.00	H	1.00	0.00	
Equipment Operator V	5.00	Н	5.00	0.00	
Labor Foreman II	5.00	H	5.00	0.00	
Small Engine Mechanic	1.00	H	1.00	0.00	
Maintenance Mechanic IV	1.00	Н	1.00	0.00	
Pool Mechanic	1.00	G	1.00	0.00	
Equipment Operator IV	1.00	F	1.00	0.00	
Clerk II	1.00	E	1.00	0.00	
Labor Foreman I	3.00	E	3.00	0.00	
Nursery Technician	1.00	D	1.00	0.00	
General Laborer I	3.00	В	3.00	0.00	
DEPARTMENT TOTAL	40.00		39.60	0.40	

Fund: General Department: Fire Fiscal Year 2022

			Revenues		
Job Title	<u>No.</u>	Grade	<u>City</u>	Special	
Chief of Fire	1.00	E 09	1.00	0.00	
Deputy Chief	2.00	E 07	2.00	0.00	
Administrative Assistant II	1.00	E 02	1.00	0.00	
Battalion Chief	8.00		8.00	0.00	
Captain	10.00		10.00	0.00	
Lieutenant	22.00		22.00	0.00	
Firefighter	113.00		113.00	0.00	
Executive Assistant to the Chief	1.00	N	1.00	0.00	
Fiscal Administrator	1.00	K	1.00	0.00	
Administrative Clerk II	1.00	Н	1.00	0.00	
DEPARTMENT TOTAL	160.00		160.00	0.00	

Fund: General Department: Police Fiscal Year 2022

		enues		
Job Title	<u>No.</u>	<u>Grade</u>	<u>City</u>	Special
Chief of Police	1.00	E 09	1.00	0.00
Police Policy and Communications Director	1.00	E 06	1.00	0.00
Inspector	2.00	L 00	2.00	0.00
Captain	7.00		7.00	0.00
Lieutenant	11.00		11.00	0.00
Sergeant	38.00		38.00	0.00
Patrol Officer	260.00		254.57	5.43
Victim Services Supervisor	1.00	S	1.00	0.00
Bilingual Victims Case Coordinator	1.00	Q	1.00	0.00
Cold Case Investigator	1.00	Q	1.00	0.00
Crime Analyst	2.00	Q	2.00	0.00
Domestic Violence Coordinator	1.00	Q	1.00	0.00
Communications Supervisor	5.00	ò	5.00	0.00
Financial Administrator	1.00	O	1.00	0.00
Records Supervisor	1.00	N	1.00	0.00
Youth Intervention Specialist	1.00	N	1.00	0.00
Information Input Specialist	1.00	K	1.00	0.00
Senior Emergency Communications Specialist	1.00	K	1.00	0.00
Criminal Records Coordinator	1.00	I	1.00	0.00
Emergency Communications Specialist	12.00	I	12.00	0.00
Administrative Clerk II	1.00	H	1.00	0.00
Emergency Call Operator	18.00	H	18.00	0.00
Property Technician	1.00	H	1.00	0.00
Administrative Clerk I	1.00	G	1.00	0.00
Communications and Data Specialist	5.00	G	5.00	0.00
Police Reports Specialist	1.00	G	1.00	0.00
Senior Clerk	1.00	G	1.00	0.00
Vehicle Maintenance Technician	1.00	G	1.00	0.00
Teleserve Operator	2.00	F	2.00	0.00
DEPARTMENT TOTAL	380.00		374.57	5.43

Department: Public Works

		Rev	Revenues	
Job Title	<u>No.</u>	Grade	<u>City</u>	Special
Commissioner of Public Works	0.25	E 09	0.25	0.00
Deputy Commissioner of Public Works	0.50	E 08	0.50	0.00
Administrative Assistant I	0.25	E 01	0.25	0.00
Director of Transportation	1.00	M 07	1.00	0.00
Administrative Services Director	0.35	M 06	0.35	0.00
City Engineer	0.35	M 06	0.35	0.00
Operations Director	1.00	M 06	1.00	0.00
Transportation Engineer	1.00	T	1.00	0.00
Building Services Manager	1.00	R	1.00	0.00
Contracts & Fleet Administrator				
	1.00	R	1.00	0.00
Sanitation Manager	1.00	R	1.00	0.00
Construction Supervisor/RCMS MGR	0.50	Q	0.50	0.00
CADD/GIS Engineering Coordinator	1.00	Q	1.00	0.00
Transportation Administrative Supervisor	1.00	P	1.00	0.00
Street Cleaning Supervisor	1.00	P	1.00	0.00
Constituent Services Supervisor	0.30	O	0.30	0.00
Engineering Records Coordinator	0.25	O	0.25	0.00
Assistant Sanitation Supervisor	2.00	N	2.00	0.00
Assistant Building Services Manager	1.00	N	1.00	0.00
ITMS Senior Technician	1.00	M	1.00	0.00
Traffic Maintenance Foreman	1.00	M	1.00	0.00
Administrative Coordinator	0.50	M	0.50	0.00
Assistant Street Cleaning Supervisor	2.00	M	2.00	0.00
Assistant Street and Sewer Maintenance Supervisor	0.20	L	0.20	0.00
Assistant Constituent Services Supervisor	0.30	K	0.30	0.00
Purchasing Coordinator I	0.70	J	0.70	0.00
Administrative Clerk III	0.50	I	0.50	0.00
Building Services Foreman	1.00	I	1.00	0.00
Constituent Services Assistant	0.90	I	0.90	0.00
Construction Inspector	1.00	I	1.00	0.00
Account Technician	0.50	Н	0.50	0.00
Equipment Operator V	9.40	Н	9.40	0.00
Labor Foreman II	0.20	Н	0.20	0.00
Signal Electrician	4.00	Н	4.00	0.00
Building Technician I	1.00	G	1.00	0.00
Traffic Maintenance Technician II	4.00	G	4.00	0.00
Traffic Technician II	2.00	G	2.00	0.00
Equipment Operator IV	15.00	F	15.00	0.00
Sanitation Driver	15.00	E	15.00	0.00
Sanitation Worker	25.00	E	25.00	0.00
General Laborer II		E C		0.00
General Laborer I	19.00		19.00	
	1.00	В	1.00	0.00
DEPARTMENT TOTAL	120.05		120.05	0.00

Fund: Water and Sewer Department: Public Works

			Revenues	
Job Title	<u>No.</u>	Grade	<u>City</u>	Special
Commissioner of Public Works	0.75	E 09	0.75	0.00
Deputy Commissioner of Public Works	0.75	E 08	0.73	0.00
Administrative Assistant I	0.75	E 01	0.75	0.00
Water Division Director	1.00	M 07	1.00	0.00
Administrative Services Director	0.65	M 06	0.65	0.00
Assistant Water Division Director	2.00	M 06	2.00	0.00
City Engineer	0.55	M 06	0.55	0.00
Water Quality Manager	1.00	M 05	1.00	0.00
Manager of Sustainability & Environmental Compliance	1.00	S	1.00	0.00
Civil Engineer	2.00	R	2.00	0.00
Contracts & Maintenance Supervisor	1.00	R	1.00	0.00
Forestry Programs & Operation Supervisor	1.00	R	1.00	0.00
Water Utility Project Manager	1.00	R	1.00	0.00
Construction Supervisor/RCMS MGR	0.50	Q	0.50	0.00
Water Distribution Supervisor	2.00	Q	2.00	0.00
Water Meter Supervisor	1.00	Q	1.00	0.00
Water Production Supervisor	1.00	Q	1.00	0.00
Assistant Water Distribution Supervisor	1.00	P	1.00	0.00
Assistant Water Production Supervisor	1.00	P	1.00	0.00
Water Quality Lab Coordinator	1.00	P	1.00	0.00
Wet Weather Administrator	1.00	P	1.00	0.00
Constituent Services Supervisor	0.70	0	0.70	0.00
Engineering Records Coordinator	0.75	0	0.75	0.00
Sewer Maintenance Supervisor	1.00	O N	1.00	0.00
City Forester GIS Technician II	1.00 1.00	N M	1.00 1.00	0.00
Water Production Maintenance Foreman	2.00	M	2.00	0.00
Administrative Coordinator	0.50	M	0.50	0.00
Assistant Street and Sewer Maintenance Supervisor	0.80	L	0.80	0.00
Assistant Water Meter Supervisor	1.00	L	1.00	0.00
Water Quality Specialist	3.00	L	3.00	0.00
Chief Construction Inspector	1.00	L	1.00	0.00
Assistant Constituent Services Supervisor	0.70	K	0.70	0.00
GIS Technician I	1.00	J	1.00	0.00
Purchasing Coordinator I	1.30	J	1.30	0.00
Tree Climber II/Tree Crew Foreman	1.00	J	1.00	0.00
Water Systems Valve Technician	1.00	J	1.00	0.00
Administrative Clerk III	0.50	I	0.50	0.00
Constituent Services Assistant	2.10	I	2.10	0.00
Construction Inspector	4.00	I	4.00	0.00
Labor Foreman III	3.00	I	3.00	0.00
Account Technician	0.50	Н	0.50	0.00
Equipment Operator V	5.60	Н	5.60	0.00
Labor Foreman II	0.80	Н	0.80	0.00

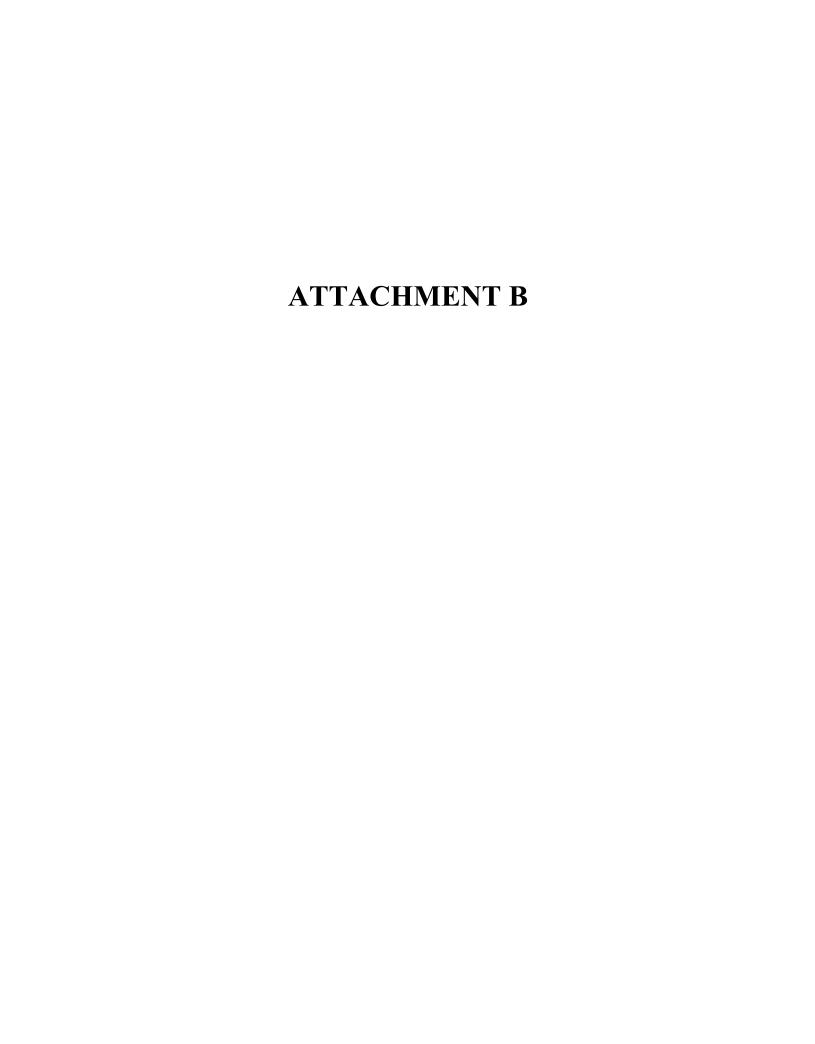
Fund: Water and Sewer (Continued)

Department: Public Works

			Revenues	
Job Title	<u>No.</u>	Grade	<u>City</u>	Special
Plant Mechanic II	5.00	H	5.00	0.00
Plant Operator III	8.00	H	8.00	0.00
Welder	1.00	H	1.00	0.00
Maintenance Mechanic III	9.00	G	9.00	0.00
Tree Climber I	1.00	G	1.00	0.00
Equipment Operator IV	3.00	F	3.00	0.00
Maintenance Mechanic II	3.00	F	3.00	0.00
Maintenance Mechanic I	1.00	E	1.00	0.00
Technical Maintenance Mechanic I	1.00	E	1.00	0.00
General Laborer III	9.00	D	9.00	0.00
Equipment Operator I	1.00	C	1.00	0.00
General Laborer II	7.00	C	7.00	0.00
DEPARTMENT TOTAL	104.95		104.95	0.00

Department: Real Estate and Housing

			Revenues	
Job Title	<u>No.</u>	Grade	<u>City</u>	Special
Director of Real Estate and Housing	1.00	E 08	0.60	0.40
Director of Development	1.00	M 05	0.75	0.25
Director of Rehabilitation	1.00	M 05	0.00	1.00
Senior Program Director	1.00	M 05	0.35	0.65
Development Specialist	1.00	Q	0.46	0.54
Program Administrator	1.00	P	0.09	0.91
Financial Administrator	1.00	O	0.00	1.00
Senior Rehabilitation Specialist II	2.00	N	0.13	1.87
GIS Technician I	1.00	J	0.50	0.50
Administrative Clerk II	1.00	Н	0.00	1.00
DEPARTMENT TOTAL	11.00		2.88	8.12



City of Wilmington Executive and Managerial Position Level Salary Structure Matrix FY 2022

F 1 2022		y Range - 06/30/22
Level 1 Administrative Assistant I Mayor's Office Receptionist	\$42,742	\$64,967
Level 2 Administrative Assistant II Constituent Services Officer	\$47,246	\$72,758
Level 3 Communications Assistant Community Referral Specialist	\$52,081	\$78,123
Level 4 Arts & Cultural Outreach Specialist Digital & Social Media Manager Economic Development Project Manager I Human Resources Administrator Legal Office Administrator Marketing & Special Projects Coordinator Office Manager/Administrative Assistant Parks Maintenance Supervisor Special Assistant Special Assistant to the Mayor	\$57,639	\$91,069
Level 5 Best Practices/Innovation Specialist Director of Constituent Services Division Director of Development Director of Rehabilitation Occupational Health, Safety & Loss Prevention Program Manager Planning Grants Coordinator Senior Program Director Small & Minority Business Development Manager Superintendent of Maintenance, Parks & Recreation Superintendent of Recreation Youth & Families Manager Water Quality Manager	\$63,766	\$101,778

Attachment B Page 1 of 3

Salary Range 07/01/21 - 06/30/22

Level 6 \$71,124 \$113,796

Accounting Manager

Administrative Services Director

Assistant Budget Director

Assistant Water Division Director

Auditing Manager

City Engineer

Customer Service Manager

Deputy Chief of Staff of Operations

Deputy Director of Parks & Recreation

Director of Classification & Compensation

Director of Cultural Affairs

Employee Benefits Manager

Operations Director

Police Policy & Communications Director

Principal Analyst

Procurement Manager

Revenue Manager

Senior Financial Officer

Tax Manager

Level 7 \$76,741 \$123,551

Assistant City Solicitor

Deputy Chief of Fire

Deputy Commissioner of Licenses & Inspections

Deputy Director of Economic Development

Director of Employment Services

Director of Integrated Technologies

Director of Transportation

Emergency Management Director

Planning Manager

Special Assistant to the Mayor for Employment Initiatives

Water Division Director

Level 8 \$82,715 \$133,057

Budget Director

City Auditor

Deputy Commissioner of Public Works

Deputy Director of Human Resources

Deputy Finance Director

Director of Parks & Recreation

Director of Planning and Development

Director of Real Estate & Housing

Senior Assistant City Solicitor

Attachment B Page 2 of 3

Salary Range <u>07/01/21 - 06/30/22</u>

Level 9 \$89,196 \$143,604

Chief of Fire

Chief of Police*

Commissioner of Licenses & Inspections

Commissioner of Public Works

Deputy City Solicitor

Director of Economic Development

Director of Human Resources

<u>Level 10</u> \$96,058 \$154,652

City Solicitor

Deputy Chief of Staff for Policy and Communications

Director of Finance

Neighborhood Development Director

<u>Level 11</u> \$103,684 \$166,932

Chief of Staff

Effective: 07/01/21 Revised: 03/12/21

Attachment B Page 3 of 3

^{*}Declared Rate for Chief of Police increased beyond salary range per Ord #17-013

City of Wilmington Salary Review Matrix FY '22

	First Third	Middle Third	Top Third	
Far Above Expectations	Up to 4%	Up to 4%	Up to 4%	
Above Expectations	Up to 3%	Up to 3%	Up to 3%	
Meets Expectations	Up to 2%	Up to 2%	Up to 2%	
Below Expectations	Up to 1%	Up to 1%	Up to 1%	
Far Below Expectations	0%	0%	0%	

Revised: 03/12/21

DECLARED RATES

Department Heads

FY 2022

Title	Salary
Mayor	\$156,305
Chief of Staff	\$153,972
City Treasurer	\$152,886
City Solicitor	\$153,828
Commissioner of Public Works	\$143,604
Chief of Police*	\$208,360
Director of Finance	\$154,652
Director of Human Resources	\$143,604
Chief of Fire	\$143,604
Director of Economic Development	\$143,604
Commissioner of Licenses and Inspections	\$143,604
City Auditor	\$133,057
Director of Parks and Recreation	\$133,057
Director of Planning and Development	\$133,057
Director of Real Estate and Housing	\$133,057

The Declared Rate Listing states the maximum salary for each position for each fiscal year. The actual salaries may be less than the declared rates.

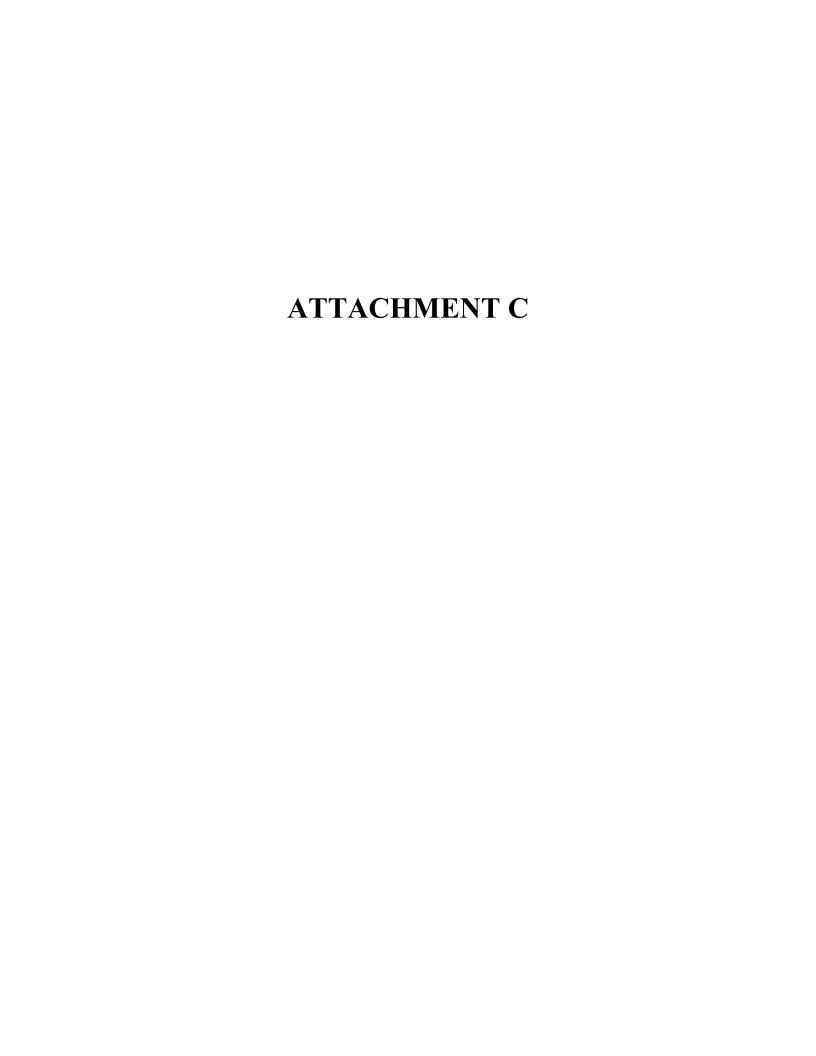
Revised: 03/12/21

^{*}Declared Rate for Chief of Police increased beyond salary range per Ord #17-013

City of Wilmington Fiscal Year 2022 Executive and Managerial Pay Plan

	First Third	Second Third	Top Third
Level 1	\$42,742 - \$48,298	\$48,299 - \$59,410	\$59,411 - \$64,967
Level 2	\$47,246 - \$53,624	\$53,625 - \$66,379	\$66,380 - \$72,758
Level 3	\$52,081 - \$59,373	\$59,374 - \$73,955	\$73,956 - \$81,248
Level 4	\$57,639 - \$65,997	\$65,998 - \$82,711	\$82,712 - \$91,069
Level 5	\$63,766 - \$73,269	\$73,270 - \$92,274	\$92,275 - \$101,778
Level 6	\$71,124 - \$81,792	\$81,793 - \$103,127	\$103,128 - \$113,796
Level 7	\$76,741 - \$88,444	\$88,445 - \$111,848	\$111,849 - \$123,551
Level 8	\$82,715 - \$95,301	\$95,302 - \$120,471	\$120,472 - \$133,057
Level 9	\$89,196 - \$102,798	\$102,799 - \$130,001	\$130,002 - \$143,604
Level 10	\$96,058 - \$110,707	\$110,708 - \$140,003	\$140,004 - \$154,652
Level 11	\$103,684 - \$119,496	\$119,497 - \$151,119	\$151,120 - \$166,932

Revised: 03/12/21



NON-UNION CLASSIFIED PAY SCALE FISCAL YEAR 2022 07/01/2021 - 06/30/2022 2% Increase

GRADE	Step I	Step II	Step III	Step IV	Step V	Step VI	Step VII
A	\$26,015	\$27,316	\$28,683	\$29,258	\$29,844	\$30,442	\$31,053
В	\$27,337	\$29,282	\$31,362	\$32,310	\$32,958	\$33,618	\$34,292
С	\$28,727	\$30,466	\$32,150	\$32,794	\$33,452	\$34,293	\$35,330
D	\$30,188	\$31,698	\$33,284	\$33,951	\$34,631	\$35,502	\$36,576
E	\$31,723	\$33,310	\$34,976	\$35,677	\$36,392	\$37,307	\$38,435
F	\$33,335	\$35,003	\$36,754	\$37,491	\$38,242	\$39,009	\$40,289
G	\$34,680	\$36,233	\$37,855	\$38,614	\$39,388	\$40,378	\$41,599
H	\$36,808	\$39,035	\$41,398	\$42,228	\$43,505	\$44,821	\$46,176
I	\$39,066	\$41,020	\$43,503	\$44,375	\$45,264	\$46,171	\$47,097
J	\$41,052	\$43,105	\$45,262	\$46,515	\$47,448	\$48,399	\$49,369
K	\$43,570	\$45,750	\$48,039	\$49,001	\$49,984	\$50,985	\$52,007
L	\$45,328	\$47,595	\$49,976	\$50,978	\$52,000	\$53,440	\$54,511
M	\$47,632	\$50,015	\$52,517	\$53,837	\$54,917	\$56,437	\$58,000
N	\$50,029	\$52,532	\$55,159	\$56,265	\$57,393	\$59,128	\$60,917
0	\$52,310	\$55,338	\$58,688	\$59,864	\$61,064	\$62,288	\$63,536
P	\$54,557	\$57,572	\$60,906	\$62,127	\$63,372	\$64,642	\$65,937
Q	\$57,187	\$60,048	\$63,052	\$64,316	\$65,933	\$67,254	\$68,602
R	\$59,944	\$62,943	\$66,092	\$67,417	\$68,768	\$70,146	\$71,552
S	\$62,677	\$65,813	\$69,105	\$70,490	\$71,903	\$73,344	\$74,814
T	\$68,663	\$73,900	\$79,537	\$81,131	\$82,757	\$84,416	\$86,108